

Why Choose CPI?



CHATSWORTH
PRODUCTS, INC.

*As the leading provider of structural support systems,
CPI delights you with **Quality Products, Quality Services** and most of all **Quality People**.*



The CPI Total Solution includes:

- ❖ Equipment Support
 - ❖ Cable Management & Runway
 - ❖ Power Distribution
 - ❖ Grounding & Bonding
 - ❖ Security & Monitoring
 - ❖ Thermal Management
 - ❖ Seismic Bracing
- ❖ These solutions are utilized in a variety of markets including enterprise networking, government, education, healthcare, audiovisual, security and wireless.

**Industry Leadership • High Quality
Reliable Service & Information
Technical Support • Fast Availability**

Chatsworth Products , Inc.

Helping you Organize, Store and Secure technology equipment ...

800-834-4969

www.chatsworth.com

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INDUSTRY LEADERSHIP

Superior Specifications: The integrity of your system depends on your structural support. With dozens of patents and awards, CPI helps you maintain an organized and highly functional system, preventing equipment downtime and transmission interference. CPI assures safety and code compliance, providing products that meet EIA/TIA standards, are UL Listed and are fully compatible with your rack-mount equipment.

Industry Influence: CPI understands structured cabling technologies and trends. CPI is a corporate member of organizations including BICSI, Society of Telecommunications Consultants and Industry Advisory Council as well as a UL Registered Firm. Product Managers, engineers and other personnel are Registered Communications Distribution Designers (RCDD) and sit on standards committees. CPI transfers this industry knowledge to you, providing seminars and BICSI-accredited courses.

Top-Notch Manufacturing: CPI is ISO 9001:2000 certified and continually improves manufacturing processes. Each manufacturing employee is a trained quality inspector. CPI is also 100% employee-owned, meaning direct accountability and a higher standard.



HIGH QUALITY

Unsurpassed Strength: CPI will exceed your expectations, offering the best value for your dollars and lasting support for multiple generations of your technology. Products are manufactured from high-quality materials and subjected to stringent testing, resulting in unsurpassed strength and less deflection under loaded conditions than competitors' offerings.

Heavy-Duty Packaging: Each product has uniquely designed packaging that undergoes a rigorous drop test. First-rate packaging prevents dings and scratches, so your product arrives in perfect condition.

Quick Installation: CPI works hard to save you time. Products can be assembled or mounted by one person and using minimal tools. RMU markings clearly printed on all CPI Relay Racks and Four-Post Systems simplify installation of components, further saving time and minimizing errors.

RELIABLE SERVICE & INFORMATION

Knowledgeable Salespeople: Local sales representatives will perform a site survey and provide recommendations or on-site product evaluations.

Helpful Customer Service: Call Customer Service at 800-834-4969 to answer your questions, assist with ordering and resolve issues after delivery.

First-Rate Website: Easily find product information on CPI's Website, www.chatsworth.com. To stay informed about industry news, standards and trends as well as CPI products, services and solutions, subscribe to free eNewsletters at www.chatsworth.com/enews.

TECHNICAL SUPPORT

Free Layout Services: CPI Technical Support will help you configure your installation based on your equipment list and room dimensions. CPI will provide CAD Drawings and a Bill of Materials to explain the proposal. Call Technical Support at 800-834-4969.

Online Design Tools: Design tools are available on the CPI Website, www.chatsworth.com/designtools. Access free Layout Software, CAD Blocks and Visio® Shapes. You also can download product information sheets, installation instructions, photos and drawings for construction documentation.

Custom Products: New products often begin as customer requests. The CPI product development team constantly designs new and better solutions. CPI Technical Support can also customize existing products by listening to your requirements and proposing the best solution.

FAST AVAILABILITY

On-Time Shipments: CPI maintains and measures on-time shipments as a quality standard. With three manufacturing facilities located strategically across the country, CPI has the capacity and experience to support aggressive rollouts for all of your installations.

Stocking Distributors: CPI products are available through more than 300 local, national and international stocking distributors, who also can provide logistical services to keep jobs on schedule. CPI Authorized Distributors are listed on the CPI Website, www.chatsworth.com/distributors.

Additional Purchasing Options: CPI products are available online through distributors' Websites and CDW, www.cdw.com. For U.S. government buyers, CPI is listed on the GSA Schedule and available through GSA Advantage and several Government-Wide Acquisition Contracts (GWACs).